



# BUILT TO LAST

*Lynbrook of Annapolis puts architect-designed homes first*

Owners Bryan Beauchemin and Raymond Gauthier launched Lynbrook of Annapolis in 1994 with a very specific business model in mind. “We wanted to develop a niche working with architects,” Beauchemin says. “We feel projects designed by architects tend to have a specific scope, better details and better outcomes.” With this goal in mind, the partners set out to market their skills specifically to architectural firms in the Annapolis region, cultivating those relationships for the long haul.

Since then, Lynbrook of Annapolis has continued to specialize in architecturally driven projects, from custom homes to whole-house renovations and historic restorations. Building a home can take up to two years, depending on its complexity, and the company usually works on four or five projects at a time. “Every



PHOTOS THIS PAGE & OPPOSITE LEFT: TIM LEE

Lynbrook of Annapolis built a Chesapeake Shingle-style house (opposite, top), designed by architect Wayne Speight, overlooking the Magothy River. The open-plan interiors encompass a kitchen (below) with custom cabinetry and leathered-granite counters; and a family room (opposite, bottom) embellished by coffered ceilings and millwork. Designed by architect Jonathan Rivera, an addition to a vintage home on Gibson Island features a sandblasted-oak staircase (top, right) and a hyphen (bottom, right) connecting it to the original house.



PHOTOS ABOVE & TOP: JENNIFER HUGHES

project I get to do is one-of-a-kind,” enthuses project manager John Gaver, who has been with the company since 2001. He points out that knowing the scope of a project thoroughly allows him to put together a realistic schedule for the job that homeowners can rely on.

Lynbrook of Annapolis embraces a client-centered philosophy. “We feel we’re building not only homes but long-term relationships,” Beauchemin relates. “We are part of a team of client, architect and builder and we work hard to do our part. We want to be able to guide and service your home down the road—and get called back for future projects when owners need a change.”

Gaver concurs. “It’s not unusual for an

owner we built a house for in 2004 to call to ask for help with service or advice.”

To maintain quality control, a management team that includes a dedicated on-site supervisor spearheads each Lynbrook job. Bi-weekly project and budget reviews and daily visits by the project manager allow the team to scrutinize every step of the process. “We are extremely attentive to detail,” Gaver says.

Lynbrook of Annapolis strives to be one of the Annapolis area’s premiere builders by completing high-quality projects constructed to last generations. “We like the originality of working on architect-designed homes,” Beauchemin says. “It’s refreshing to come to work each day because every day is different.” ■

## COMPANY FACTS & STATS

Lynbrook of Annapolis builds custom homes and whole-house renovations, and has cultivated a niche restoring 18th- and 19th-century historic homes in Annapolis. The firm employs 18 people, including project managers, draftsmen, craftspeople and office support staff. A mill set up on each building site produces custom millwork in a timely way.

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